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UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA

10 AS YOU SOW, a 501 (c)(3) non-profit corporation,

11 Plaintiff,

12

13 || Etsy, Inc., and DOES 1-20, inclusive

14 || Defendants,

Case No. 24-cv-04203-MMC

**REPLY IN SUPPORT OF PLAINTIFF'S
MOTION TO REMAND**

Date: October 11, 2024

Time: 9:00 a.m.

Dept: Courtroom 7, 19th Floor

Hon. Maxine M. Chesney, presiding

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1 **I. INTRODUCTION**

2 Plaintiff As You Sow (“AYS”) brought this matter pursuant to The Safe Drinking Water and
 3 Toxic Enforcement Act of 1986, Cal. Health & Safety Code § 25249.6 et seq. (“Proposition 65”),
 4 and California’s Unfair Competition Law, Business and Professions Code § 17200 et seq. (“UCL”)
 5 in the Superior Court of California, County of Alameda on June 7, 2024. Each of AYS’s causes of
 6 action is based on the sale of mercury-containing skin creams through Defendant ETSY INC.’s
 7 (“ETSY”) online marketplace. Complaint at ¶¶81-113.

8 AYS does not make a specific monetary demand in its pleading, but rather, it seeks
 9 monetary relief on behalf of the public pursuant to Health and Safety Code § 25249.7(b)(1) in the
 10 form of civil penalties in the amount of up to \$2,500 per day for violation of Proposition 65. *Id.* at
 11 ¶¶114(B). In this regard, Plaintiff identifies nine (9) mercury-containing creams offered to California
 12 consumers through 14 different storefronts on ETSY’s online marketplace.¹ *Id.* at ¶¶62-67. AYS
 13 also seeks reasonable attorneys’ fees pursuant to California’s Private Attorney General Statute
 (Code Civ. Proc. § 1021.5). *Id.* at ¶114(D).

14 On July 11, 2024, ETSY filed its Notice of Removal, asserting that the \$75,000 threshold
 15 requirement for diversity jurisdiction was “apparent” because of a potential “assessment of \$2,500
 16 per day in civil penalties” for each of the 9 mercury-containing creams sold to California
 17 consumers. ECF 1 at ¶¶14-16. ETSY’s assessment was made “exclusive of interest and costs,” as
 18 well as of attorneys’ fees. *Id.*

19 AYS’s Motion to Remand establishes that ETSY’s calculation of a likely total penalty in
 20 this case is not objectively reasonable, ETSY’s calculation fails to recognize that AYS’s claims may
 21 not be aggregated to calculate the amount in controversy, and ETSY has not established that
 22 Plaintiff has standing in federal court. In opposition, ETSY incorrectly argues that the \$75,000
 23 threshold requirement is evidenced by Plaintiff’s pre-filing March 8, 2024, settlement
 24 communication and documents identifying settlement fees in unrelated AYS cases.

25 As addressed below, ETSY has failed to satisfy its burden of demonstrating non-speculative
 26 civil penalties and attorney’s fees because:

27 ¹ This is fewer products and storefronts than were identified in AYS’s notice letter and fewer than
 28 were addressed in AYS’s March 8, 2024 settlement communication. Doughty Decl. at Exh. A, ¶3
 and Table 2.

1 (1) the March 8, 2024 settlement communication does not contain a reasonable estimate of
 2 AYS's claims for penalties and fees;

3 (2) the fee awards in unrelated AYS cases do not establish a reasonable estimate of AYS's
 4 claims for penalties and fees;

5 (3) ETSY has failed to provide information regarding the number of mercury-containing
 6 skin creams sold to California consumers, which information is necessary for any reasonable
 7 estimate of AYS's claims for Proposition 65 penalties;

8 (4) ETSY's assertions regarding Proposition 65 penalties is erroneously based upon sales to
 9 California consumers occurring in 2020 or later, ignoring that the one-year statute of limitations for
 10 Proposition 65 causes of action limits penalties to sales occurring on or after June 8, 2023;

11 (5) consideration of attorneys' fees under California's Private Attorney General Statute does
 12 not establish a basis for diversity jurisdiction;

13 (6) penalties and fees cannot be aggregated for representative claims because there is no
 14 common and undivided interest between AYS and the public, and

15 (7) ETSY has not established that Plaintiff has standing to sue on behalf of the public in
 16 federal court.

16 **II. LEGAL FRAMEWORK**

17 For the purpose of evaluating the amount of controversy for this action, ETSY asks this
 18 Court to consider only Proposition 65 civil penalties and attorney's fees.²

19 **A. Proposition 65 Civil Penalties and Standing**

20 A company violates Proposition 65 by selling consumer goods that expose individuals in
 21 California to a chemical known to the State to cause cancer or reproductive toxicity without first
 22 giving clear and reasonable warnings to such individuals. *See* Cal. Health & Saf. Code §§ 25249.6,
 23 25249.7; *Graham v. Bausch Health Cos.*, 2021 Cal. Super. LEXIS 24857, *9-10. For each such
 24 sale, Proposition 65 allows a civil penalty not to exceed \$2,500.00 per day for each violation. *See*
 25 Cal. Health & Saf. Code § 25249.7. In assessing the appropriate amount of civil penalties, "the

27
 28 ² Defendant concedes that it is not asking the Court to consider the value of injunctive relief for
 purposes of determining whether removal is appropriate. ECF 23, p.14.

1 court shall consider" each of the following factors:

- 2 (A) The nature and extent of the violation.
- 3 (B) The number of, and severity of, the violations.
- 4 (C) The economic effect of the penalty on the violator.
- 5 (D) Whether the violator took good faith measures to comply with this
- 6 chapter and the time these measures were taken.
- 7 (E) The willfulness of the violator's misconduct.
- 8 (F) The deterrent effect that the imposition of the penalty would have on both
- 9 the violator and the regulated community as a whole.
- 10 (G) Any other factor that justice may require.

11 Cal. Health & Saf. Code § 25249.7 (b)(2) (emphasis added). "An award of civil penalties under
 12 [Proposition 65] is a statutory punitive exaction determined on the basis of equitable principles,
 13 designed to deter misconduct and harm, not to compensate the plaintiff for actual damages
 14 sustained." *DiPirro v. Bondo Corp.*, 153 Cal. App. 4th 150, 183 (2007).

15 Once a Proposition 65 case has been filed, any subsequent settlement of the action must be
 16 approved by the court, and the court may approve the settlement only if the court finds the penalty
 17 amount is reasonable based on the seven factors identified in Section 25249.7(b)(2). *See* Cal. Health
 18 & Saf. Code § 25249.7(f)(4). "Where a settlement provides that certain civil penalties are assessed,
 19 but may be waived in exchange for certain conduct by the defendant, such as, for example,
 20 reformulating products to reduce or eliminate the listed chemical, the conduct must be related to the
 21 purposes of the litigation, provide environmental and public health benefits within California, and
 22 provide a clear mechanism for verification that the qualifying conditions have been satisfied." 11
 23 CCR § 3203(c). Where civil penalties do attach, 25% percent goes to the private enforcer, and 75%
 24 goes to California's Office of Environmental Health Hazard Assessment ("OEHHA"). *See id.* at §
 25 3203(b); Cal. Health & Safety Code § 25249.12(d).

26 Any person may take enforcement action; a plaintiff need not allege or prove damages.
 27 *DiPirro v. Bondo Corp.*, 153 Cal. App. 4th 150, 184 (2007). Private enforcers do not have an
 28 individual property right at stake even though they are entitled to 25% of civil penalties. *See*
Consumer Advocacy Group, Inc. v. ExxonMobil Corp., 168 Cal. App. 4th 675, 692-93 (Cal. App. 2d
 Dist. 2008). The Northern District of California has repeatedly remanded Proposition 65 cases to
 state court, where they are allowed to proceed, because of the plaintiff's lack of Article III standing
 in federal courts. *See Keep Am. Safe & Beautiful v. Taylor Made Grp., LLC*, No. 24-cv-00537-RFL,
 2024 U.S. Dist. LEXIS 101528, at *2 (N.D. Cal. May 7, 2024); *Brimer v. Amash Imps., Inc.*, No.

1 C11-5291 EMC, 2012 U.S. Dist. LEXIS 206730, 11 (N.D. Cal. Jan. 10, 2012); *Env'l. World Watch,*
 2 *Inc. v. Am. Airlines, Inc.*, No. C05-1799 TEH, 2005 U.S. Dist. LEXIS 48951, *4-12 (N.D. Cal. Aug.
 3, 2005); *As You Sow v. the Sherwin-Williams Company*, C-93-3577-VRW, 1993 U.S. Dist. LEXIS
 4 18310, *3-9 (N.D. Cal. 1993).

5 **B. Private Attorney General Fees**

6 Plaintiff's complaint is brought in the public interest pursuant to Proposition 65 and the
 7 UCL. In the prayer for relief, Plaintiff asks for an award of reasonable attorneys' fees pursuant to
 8 California's Private Attorney General Statute, which provides that a court "may" award attorneys'
 9 fees to a successful party "in any action which has resulted in the enforcement of an important right
 10 affecting the public interest." Cal. Code Civ. Proc. § 1021.5.

11 **III. STATEMENT OF RELEVANT FACTS**

12 Plaintiff's Proposition 65 claim is based on ETSY permitting third parties' access to its
 13 online marketplace in order to sell 9 different mercury-containing skin lightening creams.
 14 Complaint at ¶62. Proposition 65 penalties are sought based on the sale of these 9 creams to
 15 California consumers. *Id.* at ¶¶46, 52, 58, 62-66.

16 On March 8, 2024, Plaintiff sent ETSY a pre-case settlement communication that asked
 17 ETSY to ensure that no mercury-containing skin lightening creams would be posted on ETSY's
 18 website in the future. Doughty Decl., Exh. A, p.4. Plaintiff's settlement communication stated that
 19 AS YOU SOW would be willing to settle for violations calculated at \$2,000 for each of 45
 20 mercury-containing skin lightening creams, for a total of \$90,000 in civil penalties (allocated 1/4 to
 21 AS YOU SOW and 3/4 to OEHHA). *Id.*, Exh. A, p.4.³ Additionally, ETSY would agree to pay
 22 \$10,000 to AS YOU SOW for future monitoring and \$10,000 to Mercury Policy Project to provide
 23 education to the public regarding the dangers of mercury in cosmetics. *Id.* The communication also
 24 identified attorneys' fees of \$177,194.5. *Id.* at p.5.

25 The settlement communication addressed 45 creams, whereas the complaint in this action
 26 only addresses 9 creams. *Id.* at Table 2; Doughty Decl. at ¶3. Defendants often want to settle
 27 potential claims along with actual claims, and the settlement communication anticipated this by
 28

27 ³ ETSY's Notice of Removal was based on an inflated assumption of \$2,500 per violation. ECF 1,
 28 p.4.

1 including more creams than are actually being litigated in this case. *Id.* at ¶4. The settlement
 2 communication also was intended to address the need to ensure future violations did not occur. *Id.*

3 The purpose of the demand for civil penalties also was, in part, to prompt Defendant to
 4 provide more information in response. *Id.* at ¶5. The demand for civil penalties in an amount of
 5 \$90,000 is not a reasonable basis for estimating the amount of controversy in this action because
 6 Plaintiff had not (then or now) received discovery from Defendant regarding the number of units of
 7 listed mercury-containing skin whitening creams actually sold into California. *Id.* at ¶¶6-7.
 8 Information regarding the number of units sold to consumers in California is in Defendant's
 9 possession. *Id.* at ¶7. Defendant has not provided this information despite Plaintiff asking ETSY for
 10 an informal exchange of information, including sales information, in March and April of 2024. *Id.*
 11 at ¶7.

12 To formulate a demand that reflects a reasonable estimate of civil penalties, Plaintiff (and
 13 this Court) need additional information on the number of units sold to individuals in California for
 14 the year prior to the June 7, 2024 complaint filed in this action. ECF 19., pp.8, 12. Defendant has
 15 that information but has elected not to provide it for the Court.

16 **IV. ARGUMENT**

17 **A. Defendant ETSY Has Not Met Its Burden of Establishing the Amount in 18 Controversy**

19 Defendant bears the burden of establishing, by a preponderance of the evidence, that the
 20 amount in controversy exceeds the jurisdictional threshold. *Fritsch v. Swift Transp. Co. of Ariz.*,
 21 LLC, 899 F.3d 785, 793 (9th Cir. 2018). Defendant ETSY has failed to meet this burden.

22 **1. The March 8, 2024 Settlement Communication Does Not Contain a 23 Reasonable Estimate of AYS's Claims for Penalties and Fees, and ETSY 24 Has Failed to Provide Information Regarding the Number of Mercury- 25 Containing Skin Creams Sold to California Consumers**

26 Settlement demands may be viewed to provide evidence of the sums that are in dispute “if it
 27 appears to reflect a reasonable estimate of the plaintiff's claim.” *Cohn v. Petsmart, Inc.*, 281 F.3d
 28 837, 840 (9th Cir. 2002) (emphasis added). However, a court “must exercise considerable caution in
 29 considering such evidence. A settlement offer should not necessarily be determinative of the
 30 amount in controversy. Instead, … a settlement letter is only one factor to consider in assessing the
 31 amount in controversy and [] courts must consider the context in which such a settlement demand

1 was made.” *Vermande v. Hyundai Motor Am., Inc.*, 352 F. Supp. 2d 195, 202 (D. Conn. 2004); *see*
 2 *also Randolph v. Albertsons LLC*, No. 2:20-CV-1896 JCM (NJK), 2020 U.S. Dist. LEXIS 225764,
 3 at *4-5 (D. Nev. Dec. 2, 2020) (“A settlement demand is not the only reliable evidence of the
 4 amount in controversy”).

5 Consideration of context includes recognition that a counsel’s initial settlement demand,
 6 served prior to the filing of a complaint, naturally inflates the value of a case. *Id.* at 203. A
 7 settlement demand also must be viewed in the context of other evidence before the court. *See Ruiz*
 8 *v. GEICO Gen. Ins. Co.*, No. 2:24-cv-00606-APG-BNW, 2024 U.S. Dist. LEXIS 83566, at *3 (D.
 9 Nev. May 8, 2024); *Randolph*, 2020 U.S. Dist. LEXIS at *4-5; *Billingsley v. McGriff Transp., Inc.*,
 10 No. 05-4397-CV-C-NKL, 2006 U.S. Dist. LEXIS 1860, at *7 (W.D. Mo. Jan. 10, 2006). Where
 11 such evidence does not realistically support the settlement demand, the demand will not support
 removal. *See id.*

12 Where plaintiff’s counsel acknowledges that an initial demand was inflated, was not an
 13 accurate estimate, was based on inflated assumptions as a result of no initial disclosures or
 14 discovery having occurred, and/or was intended to prompt the defendant to provide more accurate
 15 calculations in response, a demand is not a reasonable estimate of the plaintiffs’ claim, and thus, is
 16 not relevant evidence of the amount in controversy. *See Briest v. Knot Standard LLC*, No. CV 20-
 17 02519-CJC(PVCx), 2020 U.S. Dist. LEXIS 90047, at *7-9 (C.D. Cal. May 20, 2020); *Canales v.*
 18 *Performance Food Grp., Inc.*, No. CV 17-7464 JGB, 2017 U.S. Dist. LEXIS 197363, at *5-6 (C.D.
 19 Cal. Nov. 30, 2017); *Keodalah v. Allstate Ins. Co.*, No. C15-1412RAJ, 2016 U.S. Dist. LEXIS
 121747, at *4 (W.D. Wash. Mar. 25, 2016); *Walker v. CorePower Yoga, LLC*, No. 12cv4-WQH-
 20 DHB, 2013 U.S. Dist. LEXIS 74809, at *22 (S.D. Cal. May 24, 2013); *Cohn*, 281 F.3d at 840.
 21 ETSY admits that a settlement demand does not establish the amount in controversy where plaintiff
 22 has disavowed a settlement amount’s reasonableness or offer of contrary evidence. ECF 23, p.10.

23 Here, Plaintiff has stated that the demand of \$90,000 for civil penalties pursuant to
 24 Proposition 65 is not a reasonable estimate of the Plaintiff’s claim. The settlement communication
 25 addressed 45 creams, whereas the complaint in this action only addresses 9 creams. *Id.* at Table 2;

1 Doughty Decl. at ¶7.⁴ Defendants often want to settle potential claims along with actual claims, and
 2 the settlement communication anticipated this by including more creams than are actually being
 3 litigated in this case. *Id.* at ¶7. The settlement communication also was intended to address the need
 4 to ensure future violations did not occur. *Id.*

5 The purpose of the demand for civil penalties also was, in part, to prompt Defendant to
 6 provide more information in response. *Id.* at ¶4. The demand for penalties in an amount of \$90,000
 7 is not a reasonable basis for estimating the amount of controversy in this action because Plaintiff
 8 had not (then or now) received discovery from Defendant regarding the number of units of listed
 9 mercury-containing skin whitening creams actually sold into California. *Id.* at ¶¶5-6. Information
 10 regarding the number of units sold to consumers in California is in Defendant's possession. *Id.* at
 11 ¶3. Defendant has not provided this information despite Plaintiff asking ETSY for an informal
 12 exchange of information, including sales information, in March and April of 2024. *Id.* at ¶6.

13 To formulate a demand that reflects a reasonable estimate of civil penalties, Plaintiff (and
 14 this Court) need additional information on the number of units sold to individuals in California for
 15 the year prior to the June 7, 2024, complaint filed in this action. ECF 19., pp.8, 12; Cal. Health &
 16 Saf. Code §§ 25249.7(b)(2), 25249.7(f)(4).⁵ Defendant has that information but has elected not to
 17 provide it for the Court.

18 This Court also has additional evidence before it that contradict the amount addressed in the
 19 March 8, 2024, settlement communication. In Plaintiff's Motion to Remand, Plaintiff provided
 20 information collected by the Attorney General regarding penalty amounts received in other
 21 Proposition 65 case judgments, demonstrating that it is quite rare for penalty payments in the
 22 amount of \$75,000 to occur in Proposition 65 cases. ECF 18, p.8. Danielle Fugere, President and
 23 Chief Counsel for AYS also provided a declaration noting that she is not aware of a Proposition 65
 24 judgement or settlement in which the maximum penalty award of \$2,500 per unit sold without a
 25 warning was levied against a violator. ECF 18-2, p.2. And, the total median penalty for AYS's

26 ⁴ The settlement demand assessed penalties at \$2,000 per cream. Doughty Decl., Exh. A. Applying
 27 this same approach to the 9 creams in AYS's complaint, penalties would amount to no more than
 28 \$18,000.

29 ⁵ This information is necessary because no violation under Proposition 65 occurs where a product is
 30 listed online but is never sold to anyone in California, therefore causing no exposure. *See* Cal.
 31 Health & Saf. Code §§ 25249.6, 25249.7; *Graham*, 2021 Cal. Super. LEXIS 24857, *9-10.

1 consumer Proposition 65 cases is \$8,580; the median in lieu payment is \$8,500; the average penalty
 2 is \$10,809; the average in lieu payment is \$12,080. *Id.*

3 Citing *Arias v. Residence Inn*, 936 F.3d 920 (9th Cir. 2019), ETSY argues that Plaintiff's
 4 evidence goes toward the likelihood of recovery rather than the amount in controversy. Plaintiff
 5 disagrees. In *Arias*, the Ninth Circuit noted that the amount in controversy is an estimate of the total
 6 amount in dispute, not an assessment of defendant's liability. *See Arias*, 936 F.3d at 927. "An
 7 assertion that the amount in controversy exceeds the jurisdictional threshold is not defeated merely
 8 because it is equally possible that damages might be" less than \$75,000. *Id.* "In that sense, the
 9 amount in controversy reflects the *maximum* recovery the plaintiff could reasonably recover." *Id.*
 10 However, this does not mean that a removing defendant can satisfy its burden based upon
 11 speculation; to the extent that a defendant's showing on the amount in controversy relies on
 12 assumptions, the assumptions must be reasonable, and they must have some support. *Id.*; *see also*
Ibarra v. Manheim Investments, Inc., 775 F.3d 1193, 1197-99 (9th Cir. 2015).

13 Here, Defendant ETSY has failed to meet its burden of establishing by a preponderance of
 14 the evidence that the amount in controversy exceeds the \$75,000 threshold requirement for diversity
 15 jurisdiction. The settlement communication does not provide a reasonable basis upon which to
 16 determine the amount in controversy, Defendant has failed to refute the evidence presented in
 17 Plaintiff's Motion to Remand, and Defendant has failed to provide necessary information regarding
 18 units of cream sold to California consumers. Because Defendant has failed to provide any
 19 information by which to reasonably calculate civil penalties, despite having in its sole possession
 20 the key factor—the number of sales of products into California, it has failed to meet its burden on
 removal. *See Fritsch*, 889 F.3d at 793.

21 **2. Fee Awards in Unrelated AYS Cases Do Not Establish a Basis for
 22 Determining a Reasonable Estimate of the Amount in Controversy**

23 Defendant has the burden of showing that attorneys' fees exceed the jurisdictional threshold
 24 by a preponderance of the evidence, with the requirement that "the defendant [] make this showing
 25 with summary-judgment-type evidence." *Fritsch*, 889 F.3d at 795. A defendant may submit
 26 affidavits or declarations. *See Ibarra*, 775 F.3d at 1197. In meeting its burden, a defendant must do
 27 more than simply point to fee awards in other cases involving the same cause of action. *See Carter*
v. Transdev Servs. Inc., No. 2:24cv4128-FLA (RAOx), 2024 U.S. Dist. LEXIS 143987, at *7 (C.D.
 28

1 Cal. Aug. 12, 2024); *Artiga v. Fed. Express Corp.*, No. C 03-02326 SBA, 2004 U.S. Dist. LEXIS
 2 19997, at *7 (N.D. Cal. Sep. 27, 2004). A defendant must, at a minimum, identify how those other
 3 cases are factually similar to the at-issue case. *See Carter*, 2024 U.S. Dist. LEXIS at *7.

4 Here, Defendant states that attorneys' fees in the amount of \$331,125 should be considered
 5 for purposes of calculating the amount in controversy. ECF 34, p.14. This conclusion is based on
 6 information related to out-of-court settlements and judgments involving Plaintiff AYS in
 7 Proposition 65 cases, which Defendant obtained from the California Attorney General's website.
 8 ECF 24, Exhs. 3-6.⁶

9 The first "evidence" cited by Defendant consists of two one-line case summaries. *Id.*, pp. 29,
 10 31. In 2018, three settlements involving AYS identifying \$999,500 for attorneys' fees and costs. *Id.*
 11 at p. 29. In 2019, one settlement involving AYS identifies \$325,000 for attorneys' fees and costs.
 12 *Id.* at p.31. Defendant provides no other information regarding these cases. No information is
 13 provided regarding whether these two cases were in anyway factually similar to the current case,
 14 and as such, Defendant has failed to meet its burden. *See Carter*, 2024 U.S. Dist. LEXIS at *7.

15 Defendant also cites to a consent judgment and a proposed consent judgment involving
 16 Plaintiff AYS. ECF 34, Exhs. 5-6. The consent judgment is dated 2023 and provides AYS will
 17 receive \$900,000 for "attorneys' fees, investigative costs, and other reasonable litigation costs and
 18 expenses." ECF 34, p.57. The proposed consent judgment is dated 2018 and provides AYS will
 19 receive \$325,000 for "attorneys' fees, investigative costs, and other reasonable litigation costs and
 20 expenses." Again, Defendant ETSY makes no attempt to show why this information is factually
 21 similar or relevant to an attorneys' fee calculation in the current case.

22 Even if the Court could discern what actual percentage of these amounts is associated with
 23 fees versus costs (which it cannot), the fact that AYS obtained these past settlements does not mean
 24 that such amounts are indicative of what AYS might obtain in this case. For example, there is no
 25 evidence that the number of defendants, settlement posture, motions practice, type of product,
 26 chemical at issue, number and severity of violations, or nature and extent of the violation are
 27 similar. Indeed, if all that is necessary for purposes of calculating attorneys' fees is to identify

⁶ Plaintiff objects to Exhibits 3, 4, and 6 of Defendant's Request for Judicial Notice as the amount for attorney's fees and costs in these documents are hearsay that do not fall within any exception.

attorneys' fees and costs amounts involving AYS in the past, then ETSY should have noted that the Attorney General website also reports the following:

- In 2023, one settlement involving AYS identifies \$80,000 for attorneys' fees and costs;
- In 2022, one judgment involving AYS identifies \$40,100 for attorneys' fees and costs, and one settlement involving AYS identifies \$3,000 for attorneys' fees and costs;
- In 2021, one judgment involving AYS identifies \$28,000 for attorneys' fees and costs;
- In 2020, one judgment involving AYS identifies \$27,000 for attorneys' fees and costs.

Fugere Decl., Exhs. B-F.

Defendant ETSY has failed to meet its burden, and any value assigned to potential fees under California’s Private Attorney General statute remain speculative. *Fritsch*, 889 F.3d at 795.

3. ETSY's Assertions Regarding Proposition 65 Penalties Are Erroneously Based Upon Sales to California Consumers Occurring in 2020 or Later, Ignoring That the One-Year Statute of Limitations for Proposition 65 Causes of Action Limits Penalties to Sales Occurring on or After June 8, 2023

Civil penalties may only be assessed for violations occurring as of June 7, 2023. This is because the statute of limitations for penalties under Proposition 65 is one year. *See Pac. Gas & Elec. Co. v. Jesse M. Lange Distrib.*, No. CIV-S-05-1180 DFL KJM, 2005 U.S. Dist. LEXIS 35128, at *15-16 (E.D. Cal. Dec. 21, 2005). In *Pac. Gas & Elec. Co.*, the Court addressed a case that had UCL and Proposition 65 claims, noting that the statute of limitations for UCL claims is four years, and the statute of limitations for Proposition 65 claims is one year. *Id.* The plaintiff argued that the statute of limitations under the UCL should apply to its Proposition 65 claim for civil penalties. *See id.* at *15. The Court disagreed, stating that the “two causes of action do not become one. ... PG&E cannot apply the four-year statute of limitations available under the UCL to its Proposition 65 claim for civil penalties.” *Id.* at *16.

The complaint in this action was filed on June 7, 2024, so civil penalties only may accrue for violations occurring on or after June 8, 2023.⁷ To the extent that ETSY's assertion of the amount in controversy relies on an improper period of potential violations from which to calculate civil

⁷ In AYS's complaint, Plaintiff states that "[b]eginning at least in 2020 and continuing to present, Defendant ETSY, INC. has permitted third parties access to its online marketplace in order to sell" mercury-containing PRODUCTS. Complaint at ¶ 62. The 2020 data is relevant in relation to injunctive relief; however, it is irrelevant to Plaintiff's Proposition 65 claim for civil penalties.

1 penalties (see ECF 1, p.4), it is implausible, and therefore, ETSY has not met its burden on removal.
 2 *Ibarra*, 775 F.3d at 1197-99.

3 **4. Consideration of Attorneys' Fees Under California's Private Attorney
 4 General Statute Does Not Establish a Basis for Diversity Jurisdiction**

5 Defendant's argument regarding attorneys' fees relies upon *Fritsch v. Swift Transp. Co. of*
 6 *Ariz., LLC*, 899 F.3d 785 (9th Cir. 2018). In that case, the plaintiff filed a wage-and-hour class
 7 action and sought attorneys' fees pursuant to Sections 218.5 and 1194 of California's Labor Code.
 8 *Fritsch*, 889 F.3d at 790. Section 218.5 states that a court "shall" award attorneys' fees to a
 9 prevailing party; Section 1194 states that the prevailing party is "entitled to recover" reasonable
 10 attorneys' fees. Cal. Lab. Code §§ 218.5, 1194. The Ninth Circuit concluded that both actual and
 11 future attorneys' fees could be considered for purposes of calculating the amount in controversy for
 12 diversity jurisdiction, holding that "if the law entitles the plaintiff to future attorneys' fees if the
 13 action succeeds," then those fees are to be considered for purposes of calculating the amount in
 14 controversy. *Fritsch*, 899 F.3d at 794-96 (9th Cir. 2018) (emphasis added).

15 California district courts are split on how to address fees where the underlying statute does
 16 not entitle plaintiff to fees, but rather, gives the court discretion to award fees. *See Skipple v.*
 17 *Pepsico Bev. Sales, Ltd. Liab. Co.*, No. 2:24-cv-01046 WBS CKD, 2024 U.S. Dist. LEXIS 104682,
 18 at *4 (E.D. Cal. June 11, 2024) (consideration of discretionary fees allowed); *Byars v. Hot Topic,*
 19 *Inc.*, 656 F. Supp. 3d 1051, 1063 (C.D. Cal. 2023) (consideration of discretionary fees not allowed);
 20 *Benton v. CVS Pharmacy, Inc.*, 604 F. Supp. 3d 889, 894 (N.D. Cal. 2022) (consideration of
 21 discretionary fees not allowed); *J. Marymount, Inc. v. Bayer Healthcare, LLC*, No. C 09-03110
 22 JSW, 2009 U.S. Dist. LEXIS 118882, at *13-15 (N.D. Cal. Nov. 30, 2009) (consideration of
 23 discretionary fees not allowed). But, both the Central and Northern Districts of California have
 24 ruled specifically on consideration of California's Private Attorney General Statute, California Code
 25 of Civil Procedure § 1021.5, ruling that attorneys' fees under this statute should not be used for
 26 addressing the amount in controversy. *See Byars*, 656 F. Supp. 3d at 1063 (attorneys' fees under
 27 California Code of Civil Procedure § 1021.5 cannot be used for determining the amount in
 28 controversy because *Fritsch* only applies where a statute mandates an award of fees); *Benton*, 604
 F. Supp. 3d at 894 (attorneys' fees under California Code of Civil Procedure not considered because
 such fees are speculative); *J. Marymount, Inc.*, 2009 U.S. Dist. LEXIS at *13-15 (refusing to

1 consider attorneys' fees under California Code of Civil Procedure § 1021.5 because of "high
 2 burden" that plaintiff has to meet in seeking recovery of fees).

3 Here, Plaintiff's only right to fees is under the Private Attorney General Statute. Plaintiff has
 4 no entitlement to an amount of fees actually incurred to date or which might be incurred in the
 5 future. As such, no attorneys' fees should be considered for calculating the amount in controversy.
 6 *See Byars*, 656 F. Supp. 3d at 1063.

7 **5. Penalties and Fees Cannot Be Aggregated for Representative Claims
 8 Because There is No Common and Undivided Interest Between AYS and
 9 the Public**

10 Even if ETSY had provided sufficient evidence by which to calculate non-speculative
 11 penalties and attorneys' fees (and it has not), the value of such penalties and fees must be prorated
 12 for purposes of calculating the amount in controversy.

13 Both Plaintiff's Proposition 65 claims and UCL claim are brought as a private enforcer
 14 of public interests. Complaint at ¶¶9, 90, 97, 113. Both the Ninth Circuit and Northern District of
 15 California have been clear that damages and fees cannot be aggregated for representative claims
 16 unless there is a common and undivided interest between the plaintiff and those whom plaintiff
 17 represents. *See Urbino v. Orkin Servs. of Cal.*, 726 F.3d 1118, 1122 (9th Cir. 2013); *Doe v. Aetna, Inc.*,
 18 No. 17-cv-07167-EMC, 2018 U.S. Dist. LEXIS 57771, at *23 (N.D. Cal. Apr. 4, 2018). "Only
 19 where the claims can strictly 'be asserted by pluralistic entities as such,' or, stated differently, the
 20 defendant 'owes an obligation to the group of plaintiffs as a group and not to the individuals
 21 severally,' will a common and undivided interest exist." *Urbino*, 726 F.3d at 1122 (quoting *Gibson v. Chrysler Corp.*, 261 F.3d 927, 944 (9th Cir. 2001)). The fact that claims may have "questions of
 22 fact and law common to the group" does not mean they have a common and undivided interest. *Id.*

23 Here, neither the UCL nor Proposition 65 claims involve common and undivided interests
 24 between AS YOU SOW and the public represented by these claims. Each member of the public
 25 could bring a host of claims for their own injury (e.g., negligence, interference with business
 26 relations, product liability, fraud). *See Urbino*, 726 F.3d at 1122. Therefore, penalties and fees must
 27 be prorated. *See id.*

28 Further, specific to penalties, Proposition 65 private enforcers retain only 25% of any
 29 penalty; the remaining 75% is paid to OEHHA. *See* 11 CCR § 3203(b); Cal. Health & Safety Code

1 § 25249.12(d). OEHHA uses penalty monies that it receives to implement and administer the Safe
 2 Drinking Water and Toxic Enforcement Fund in California. *Id.* As such, at least 75% of any
 3 reasonably estimated penalty would not be aggregated for purposes of calculating the amount in
 4 controversy for diversity jurisdiction.

5 This conclusion is evident and supported by the Ninth Circuit. In *Urbino*, the Court
 6 examined a case involving California's Private Attorney General Act of 2004 ("PAGA"). *See*
 7 *Urbino*, 726 F.3d at 1121. Under this Act, an aggrieved employee may commence a civil action on
 8 behalf of himself and other employees against the employer. *See id.* "If the representative plaintiff
 9 prevails, the aggrieved employees are statutorily entitled to 25% of the civil penalties recovered
 10 while the [Labor and Workforce Development Agency] is entitled to 75%." *Id.* The Court stated
 11 that these penalties could not be aggregated for purposes of calculating the amount in controversy.
See id. at 1122.

12 As regards attorneys' fees, Defendant argues that prorating is not proper because all
 13 attorneys' fees are attributable to Plaintiff. ECF 23, p.14. In support of this argument, Defendant
 14 cites to *Patel v. Nike Retail Servs., Inc.*, 58 F. Supp. 3d 1032, 1049 (N.D. Cal. 2014) – a case which
 15 does not support ETSY's position. In that case, the plaintiff's case contained allegations based upon
 16 violation of California's Private Attorney General Act ("PAGA") and the UCL. *See id.* at 1035.
 17 Defendant asserted that plaintiff's attorneys' fees would exceed \$39,500, and the plaintiff
 18 responded that this amount should be prorated. *See id.* at 1049. The Court concluded that fees
 19 should be prorated under PAGA's provisions. *See id.*

20 As noted above, the Northern District provides that discretionary fees should not be
 21 considered. *Benton v. CVS Pharmacy, Inc.*, 604 F. Supp. 3d 889, 894 (N.D. Cal. 2022) (internal
 22 citations omitted); *see also J. Marymount, Inc. v. Bayer Healthcare, LLC*, No. C 09-03110 JSW,
 23 2009 U.S. Dist. LEXIS 118882, (N.D. Cal. Nov. 30, 2009). In the Eastern District, which allows
 24 consideration of fees where the statute allows the Court discretion to award, fees under California's
 25 Private Attorney General Statute must be prorated. *Stokes v. Skyfineusa, Ltd. Liab. Co.*, No. 2:23-
 26 cv-00065 WBS DB, 2023 U.S. Dist. LEXIS 63256, at *6 (E.D. Cal. Apr. 11, 2023). Here,
 27 Plaintiff's only ability to pursue attorneys' fees is based on Section 1021.5.
 28

1 **B. ETSY Has Not Established That Plaintiff Has Standing to Sue on Behalf of the**
 2 **Public in Federal Court**

3 The party invoking federal jurisdiction must prove standing. *See Lujan v. Defs. of Wildlife*,
 4 504 U.S. 555, 561 S. Ct. 2130 (1992). Plaintiff has met California's standing requirements for
 5 Proposition 65 and the UCL; however, AYS noted in its Motion to Remand that Defendant has not
 6 shown Plaintiff has met Article III's standing requirements for federal court. In opposition,
 7 Defendant has failed to demonstrate that standing before this Court exists.

8 Numerous courts in the Northern District have concluded that Article III standing does not
 9 exist for Proposition 65 claims because they are not based on an injury-in-fact. *See Keep Am. Safe*
 10 & *Beautiful*, 2024 U.S. Dist. LEXIS 101528, at *2; *Brimer*, 2012 U.S. Dist. LEXIS 206730, *11;
 11 *Env'l. World Watch, Inc.*, 2005 U.S. Dist. LEXIS 48951, *4-12; *As You Sow*, 1993 U.S. Dist.
 12 LEXIS 18310, *3-9.

13 This year, the Supreme Court has provided additional guidance regarding representative
 14 claims. *See FDA v. All. for Hippocratic Med.*, 602 U.S. 367 (2024). In *FDA*, the Court stated that
 15 where a plaintiff's case is based upon harm to someone else, Article III "standing is not precluded,
 16 but it is ordinarily substantially more difficult to establish." *FDA v. All. for Hippocratic Med.*, 602
 17 U.S. 367, 382, 144 S. Ct. 1540, 1556 (2024). In *FDA*, plaintiff doctors and medical organizations
 18 challenged regulation of mifepristone, and the Supreme Court held they lacked standing because
 19 they did use, sell, prescribe, manufacture, sell, or advertise mifepristone or sponsor a competing
 20 drug, and as such, suffered no direct monetary or physical injuries. *Id.* at 385-86. Plaintiffs argued,
 21 however, that they had organizational standing and had incurred costs "to conduct their own studies
 22 on mifepristone so that the associations can better inform their members and the public about
 23 mifepristone's risks." *Id.* at 394. They had been forced to expend "considerable time, energy, and
 24 resources." *Id.* The Supreme Court held this injury was insufficient because, at most, it
 25 demonstrated that the organizations' mission had only been made more difficult by the
 26 government's regulation of mifepristone. *See id.* For purposes of organizational standing, the Court
 27 noted that an informational injury was necessary, referencing *Havens Realty Corp. v. Coleman*, 455
 28 U.S. 363 (1982). *See id.* at 395.

26 The relevant question in *Havens* was whether a housing counseling
 27 organization, HOME, had standing to bring a claim under the Fair Housing
 28 Act against Havens Realty, which owned and operated apartment complexes.

1 Havens had provided HOME's black employees false information about
 2 apartment availability—a practice known as racial steering. Critically,
 3 HOME not only was an issue-advocacy organization, but also operated a
 4 housing counseling service. And when Havens gave HOME's employees
 5 false information about apartment availability, HOME sued Havens because
 6 Havens “perceptibly impaired HOME's ability to provide counseling and
 7 referral services for low- and moderate-income homeseekers.” In other
 8 words, Havens's actions directly affected and interfered with HOME's core
 9 business activities—not dissimilar to a retailer who sues a manufacturer for
 10 selling defective goods to the retailer.

11 *Id.*

12 Here, AYS has not used the mercury-containing skin lightening creams at issue in this case.
 13 Plaintiff's injury is the result of having to divert economic resources for this litigation. Complaint at
 14 ¶¶10-11, 34-36. Plaintiff has not suffered a direct monetary, physical, or informational injury.
 15 Neither Plaintiff nor its members have been “exposed” to mercury through use of the products at
 16 issue. This type of organization standing is sufficient under California law, but in light of the
 17 Supreme Court's recent decision in *FDA*, it may fail to meet the requirements of Article III, and
 18 Defendant has not sufficiently addressed this case for purposes of establishing Plaintiff's standing.

19 CONCLUSION

20 For the foregoing reasons, Plaintiff respectfully requests that this case be remanded.
 21 Defendant has failed to meet its burden, and no evidence before this Court establishes any non-
 22 speculative basis upon which to conclude damages and fees exceed the threshold requirement of
 23 \$75,000.

24 Dated: September 17, 2024

25 /s/ Rae Lovko

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1 Under N.D. Cal. Local Rule 5-1(i)(3), in lieu of a signature, I attest that I obtained approval,
2 on September 16, 2024, from Rae Lovko for the filing of this declaration.

3 /s/ *Rachel S. Doughty*
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